Can a Sovereign Wealth Fund Prevent the Resource Curse?

The case of Timor-Leste

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At the conference on

Natural Gas for Economic Transformation and Inclusive Growth How to Prevent the Resource Curse in Mozambique ...

Maputo, 29 August 2019

Contents

Timor-Leste created its Petroleum Fund in 2005 to avoid falling into the 'resource curse' that afflicts many petroleum-exportdependent nations.

Has it been effective?

- 1. Introduction to Timor-Leste
- 2. Timor-Leste's Petroleum Fund: objectives and mechanisms
- 3. How has it worked so far?
- 4. Prospects for the future



What is La'o Hamutuk?

- The Timor-Leste Institute for Development Monitoring and Analysis, founded in 2000.
- Timorese and international people "walking together" on the journey to create a new Nation.
- An independent, Timorese, non-governmental organization which does research, policy analysis, public education and advocacy.
- A force for participatory, equitable, sustainable and evidence-based policies and practices.

History in one slide

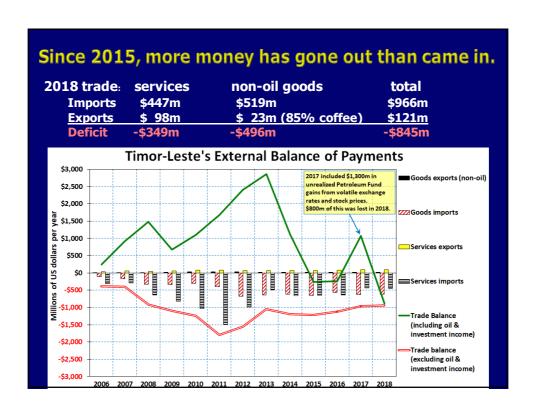
- People have lived in Timor-Leste for at least 5,000 years.
- tugal colonized 500 years ago.
 They brought Catholicism but little development or education.
 - Onshore oil exploration started in 1890s
- Australia, then Japan, invaded in 1941-45.
 - About 50,000 Timorese people died in WWII, which didn't involve them.
- Portugal's military dictatorship resumed control in 1945.
- Portugal began decolonizing in 1974.

 - After Carnation Revolution brought down Portuguese dictatorship TL declared independence 28 November 1975 ... but 10 days later
- Indonesia invaded on 7 December 1975.
 - Mozambique provided crucial sanctuary and diplomatic support for the resistance.
 - Indonesia killed more than 100,000 Timorese during 24-year occupation.
- Timor-Gap Treaty 1989; oil production started 1998
- Referendum 30 August 1999, then 21/2 years of UN rule.
- Finally restored independence on 20 May 2002.
 - Oil income surged after 2005, but peaked in 2012 and is 95% finished. National Oil Company TimorGAP founded in 2011.
- Peaceful elections in 2001, 2002, 2007, 2012, 2017 and 2018.

Basic Statistics for Timor-Leste

- Nearly half of Timor-Leste's people live in poverty, 46% in multi-dimensional poverty.
- Two-thirds of people live in rural areas, largely by subsistence farming.
- Poor sanitation and malnutrition are endemic.
- About 1,200 Timorese children under 5 years old die from preventable conditions every year ... 30 times as many people as die from homicide.
- In 2018, TL exported \$23 million in non-oil goods (coffee).
- In 2018, TL imported \$519 million (everything).

	2013	2014	2015	2016	2017
Petroleum GDP	\$4, <mark>234</mark> (75%)	\$2,591 (64%)	\$1,496 (48%)	\$ <mark>820</mark> (33%)	\$895 (36%)
Non-oil GDP	\$1,403 (25%)	\$1,451 (36%)	\$1,597 (52%)	\$1,684 (67%)	\$1,593 (64%)
Productive (agric. & manuf.)	\$305	\$307	\$288	\$287	\$284
• Executed 2018 State Budg			nillion (\$1	,277m appro	opriated)
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2004: Why the "resource curse" might be even worse in Timor-Leste

No history of democracy or self-government

- Only a few returning exiles had ever experienced a government that even pretended to serve the public interest.
- Tradition of resistance -- not constructive criticism, coalition-building, alternatives or compromise -- with decisions handed down from above.

New public service with little experience of honesty, good governance or accountability

- Limited number of skilled people requires dual roles, reducing oversight and increasing appearance of nepotism.
- Just-invented government structures lack adequate oversight and separation of powers, with unclear and conflicting responsibilities.
- Learned inefficiency from Portugal, corruption from Indonesia and overpaid, unqualified personnel from the UN.

And why it could be reduced

We can learn from the good and bad experiences of other oil and gas producers.

• Oil industry in TL not yet large or entrenched.

People fought for and still esteem national sovereignty and democracy.

Many active NGOs and civil society groups

Use of U.S. dollar reduces inflation risk.

- But surrenders control of exchange rates
- Hedges against global oil price changes in USD

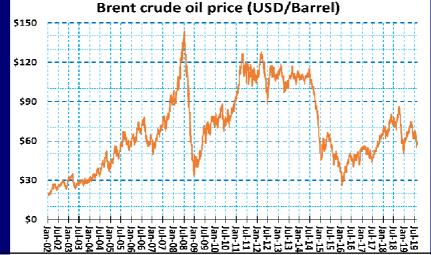
Most reserves are far offshore, processed abroad.

• Lower social and environmental risks and impacts

2. TL's Petroleum Fund: goals and implementation

- Decouple oil revenues from state spending.
- <u>Stabilize</u> against oil production and price fluctuations.
- Earn investment return for <u>sustainability</u> when oil and gas are used up "For the benefit of current and future generations"
- Improve <u>transparency</u> and management of oil revenues, prevent corruption.
- Ensure that decisions are open and democratic.

State services shouldn't rise and fall with world oil market prices Brent crude oil price (USD/Barrel) \$150



2002: Timor-Leste Constitution

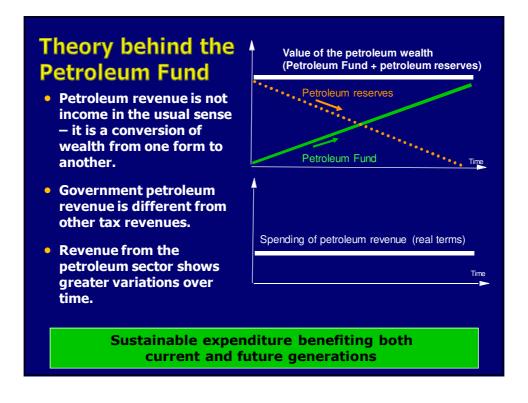
Artigo 139.º (Recursos naturais)

- Os recursos do solo, do subsolo, das águas territoriais, da plataforma continental e da zona económica exclusiva, que são vitais para a economia, são propriedade do Estado e devem ser utilizados de uma forma justa e igualitária, de acordo com o interesse pacional
- As condições de aproveitamento dos recursos naturais referidas no número anterior devem servir para a constituição de reservas financeiras obrigatórias, nos termos da lei.

2005: Petroleum Fund Law

The Petroleum Fund shall contribute to a wise management of the petroleum resources for the benefit of both current and future generations.

The Petroleum Fund shall be a tool that contributes to sound fiscal policy, where appropriate consideration and weight is given to the long-term interests of Timor-Leste's citizens.



'Estimated Sustainable Income'

- Intended to maintain a steady flow of revenue to the state budget.
- 3% of (Fund Balance + NPV of future oil and gas revenues)
- Could provide constant revenues forever.

But

- Investment real return has been less than 3%.
- Population, prices and expectations grow.
- Overspending is too tempting and easy, and happens every year.
- The rules were weakened in 2011 and 2018.

Petroleum Fund Law no. 9/2005

- All oil-related revenue goes in to the Petroleum Fund
- Invested in overseas liquid instruments: initially all U.S. gov't bonds; gradually included other international bonds and stocks
- Withdrawn only with Parliamentary approval (usually through the State Budget)
- Mandates regular publication, consultation and transparency
- Petroleum Fund cannot be used as collateral for borrowing
- Estimated Sustainable Income (ESI) withdrawal guideline: 3% of (balance + prudent projections of future petroleum revenue)
- 2011 revision: Changed investment profile, weakened ESI and debt collateral rules
- 2018: unauthorized and authorized extraordinary withdrawals
- 2019: investment rules overridden; 5% invested domestically

Timor-Leste's Petroleum Revenue Streams Totals for 2012. Millions of U.S. dollars, estimates in italics. **Petroleum revenue** Purchasers of oil and gas peaked in 2012, from Bayu-Undan and Kitan and this is how it flowed in and out Bayu-Undan and Kitan joint ventures of the Petroleum \$1,272 operating costs & profit Fund that year. National Petroleum Authority (Australia-TL joint agency) The basic structure \$217 \$1,957 hasn't changed, but **Timor-Leste Petroleum Fund** End-of-2012 balance \$11,775 million details have. Autonomous agencies \$19 \$665 Est. Sustainable \$830 transferred Domestic revenues \$118 From 2005 thru mid-2019: \$22.5 bn oil revenues **Timor-Leste State Budget** \$1,195 million spent during 2012 +\$ 5.8 bn invest. returns \$691 \$503 Donor-funded projects \$671 capital -\$10.8 bn withdrawn recurrent carried over to 2013 \$17.4 bn balance State operations & services Infrastructure, education, administration, veterans, health, social assistance, development, police, agriculture, F-FDTL, courts, etc.

2005: TL Petroleum Activities Law no. 11/2005

- Petroleum exploration and production contracts must be published.
- Standard Production-Sharing Contract template: no bonuses or other special payments.
- Open, transparent bidding rounds.

But

- It does not apply to the two largest fields, which had contracts before 2005.
- All contracts since 2012 were awarded to TimorGAP with no open bidding.

Timor-Leste and the EITI process

- 2003: Prime Minister Alkatiri speaks at founding EITI conference in London, commits Timor-Leste.
- 2005: Petroleum Act and Petroleum Fund Act passed, with good transparency provisions.
- 2007: EITI qualification process starts; after elections new government continues it.
- July 2010: EITI certifies T-L as the third compliant country in the world (after Azerbaijan and Liberia).
- TL has published EITI reports through 2016. Recent ones have been late and less detailed.

3. How has it worked so far?

Timor-Leste has avoided

- Spending the money as fast as it comes in
- State budgets fluctuating with oil prices and production
- Significant oil money being diverted or stolen
- Having nothing left when the oil and gas is depleted
- Invasion, occupation and war

But

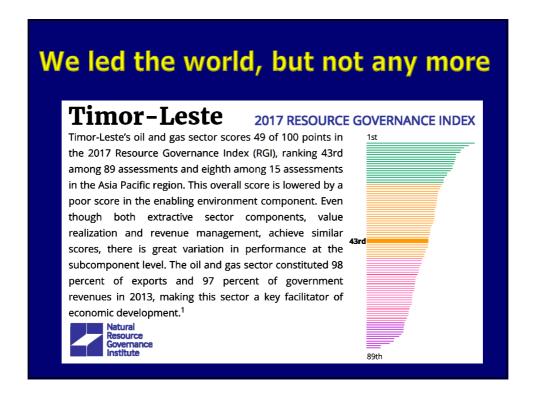
- The fund is being depleted by overspending.
- Investment returns are unpredictable.
- Rules are being weakened to enable insecure investments.
- The TimorGAP Nat'l Oil Company escapes accountability.

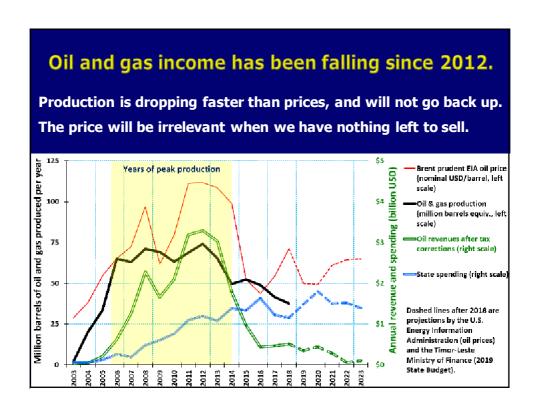
We led the world, but not any more

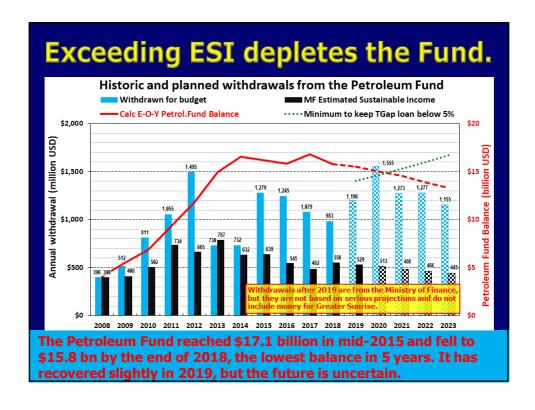
In 2010, Timor-Leste scored 70.5 on the Revenue Watch Index, 12th in the world and the best in the Asia-Pacific region.

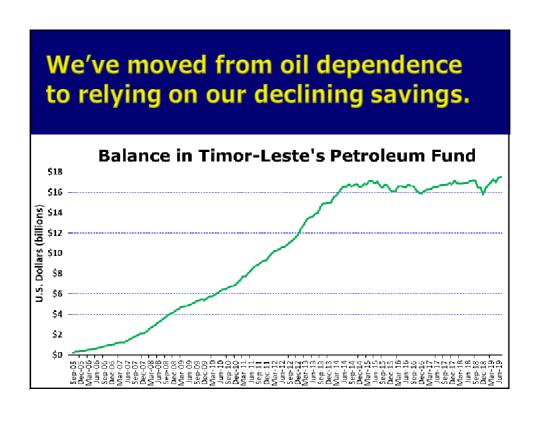
In 2013, Timor-Leste scored 68 on NRGI's Resource Governance Index, ranking 13th of the 58 countries included, and third in the Asia-Pacific region.

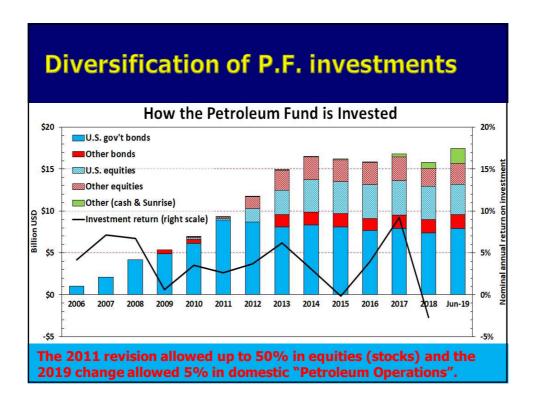
In 2017, Timor-Leste scored 49, ranking 43rd of 89 countries and 8th in Asia-Pacific.

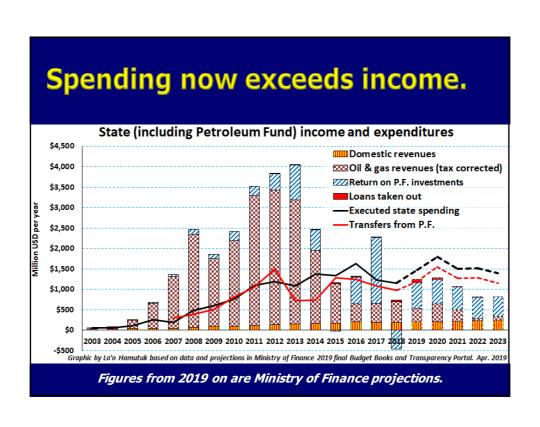


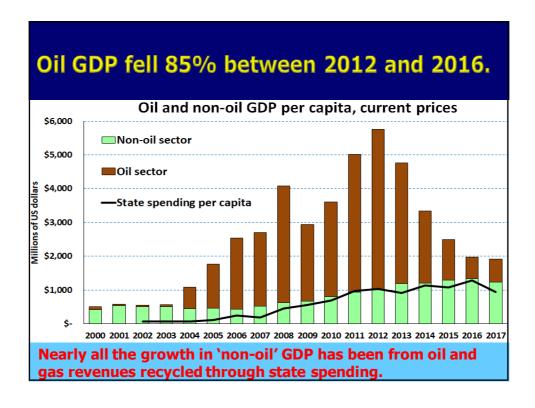


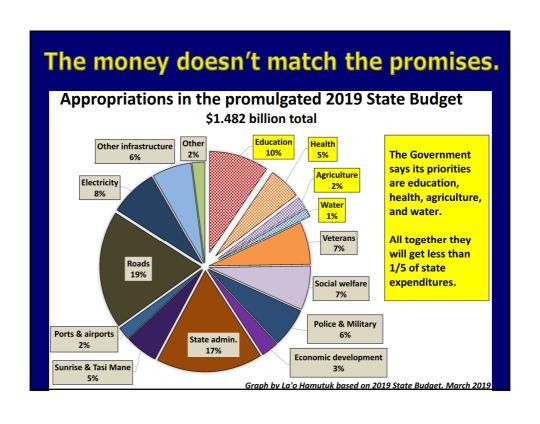












Signs of the 'resource curse' (1)

- Believing that the oil money will last forever Kitan is finished; Bayu-Undan will be dry by 2022.
- Dreaming of more wealth from under ground which are received without doing hard work.
- Borrowing today, to repay some day
 TL may borrow billions for projects with little chance of return.
- Lack of realistic long-term planning
 The Strategic Development Plan 2011-2030 is but a dream;
 Tasi Mane's costs may be less than its benefits.
 As in all democracies, politicians' planning horizon is the next election.
- Spending without thinking

Signs of the 'resource curse' (2)

- Using money to 'solve' every problem
 It's easier to buy a scholarship than to manage a university.
- Import dependency
 TL's non-oil trade deficit is about a billion dollars every year.
- Benefits flow to the urban and political elite.
 Most people won't use highways, airports and oil facilities ...
 but will share the costs of paying for them.
- Ignoring non-oil development and revenues Farming is too hard to envision, even if oil may not last very long.
- Petroleum captures decision-making.
 Agriculture, tourism, small industries, etc. aren't competing on a level playing field.'

The Greater Sunrise stalemate This offshore gas and oil field was discovered in 1974. • Development has been stalled because Timor-Leste and the companies do not agree on where to liquefy the natural gas. Woodside and its believe that floating LNG or a pipeline to the Darwin LNG plant (used for Bayu-Undan) is more profitable. • Timor-Leste wants a pipeline from Sunrise to Beaçu, to get more tax revenues and anchor the Tasi Mane project. Under contracts and treaties, the companies propose the path, but both governments need to approve it. Because of Australian spying, TL persuaded Australia to invalidate CMATS in 2017. The negotiations for the 2018 **Boundary Treaty could not agree** on where the pipeline will go. Timor-Leste bought Conoco-Phillips' 30% and Shell's 27% shares of Sunrise to control the decision. They are seeking more than \$10bn to finance the project. 200

2018-2019 changes to Petroleum Activities Law

- Prohibits prior Audit Court review of petroleum-related contracts and agreements.
- Allows TimorGAP to own more than 20% of a project (which it already does for several projects).
- A last-minute addition overrides the Petroleum Fund Law to enable up to 5% of the Fund to be invested in petroleum operations within Timor-Leste.
- The law was vetoed by the President, but the veto was overridden.
- Promulgated in January 2019, retroactive to Sept. 2018.
- Last months' amendments to institutionalize these changes and override all of PFL Article 15 for 'petroleum operations' were vetoed by the President yesterday because the Appeals Court said they are unconstitutional.

PF Law Article 15: Investment Rules

- 1. Under the criteria in this article, to qualify as eligible investment, the investment instrument must be issued or the investment be located abroad, in an internationally recognized jurisdiction.
- 4. No more than 5% of the Petroleum Fund should be invested in other eligible investments, provided that:
 - a) The Minister has included such other asset class, which is part of the investment, in the proposed distribution of portfolios submitted to the National Parliament under Article 14.5, and
 - b) The rules and criteria for selection, management and evaluation of each individual financial instrument within a certain asset class, have been approved by the Minister and published.
- 5. The exposure of the Petroleum Fund to:
 - a) Any company or the issuing entity for the eligible instruments, with the exception of sovereign states, can never exceed 3% of the total value of the Petroleum Fund;

The pink words were revoked by the proposed amendments.

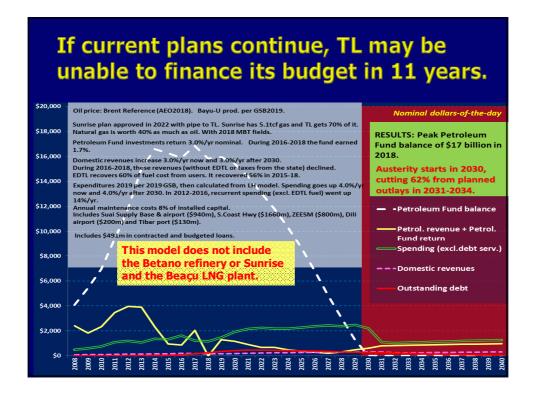
Petroleum Activities Law, new clauses added in 2018. Article 22: State Participation

- 6. The Petroleum Fund may be applied directly in Petroleum Operations, in the national territory or abroad, through the execution of commercial transactions, through Timor Gap, E.P., pursuant to Article 15.4 of Law no. 9/2005 ... republished by Law no. 12/2011.
- 7. Contracts for purchase and sale, acquisition, assignment, transfer, transfer, novation, merger, encumbrance or any other legal transaction entered into or payments made by Timor-Leste or any other Timorese public corporation, including entities wholly owned or controlled by controlled by them, designed to allow the participation of Timor-Leste or any other Timorese public legal person, including through entities fully owned or controlled by them, or of the Petroleum Fund, in Petroleum Operations and, as well as for the conduct of these, are not subject to prior inspection by the Audit Chamber of the High Administrative, Tax and Audit Court.

The green words are the key changes.

2019: withdrawal called 'investment'

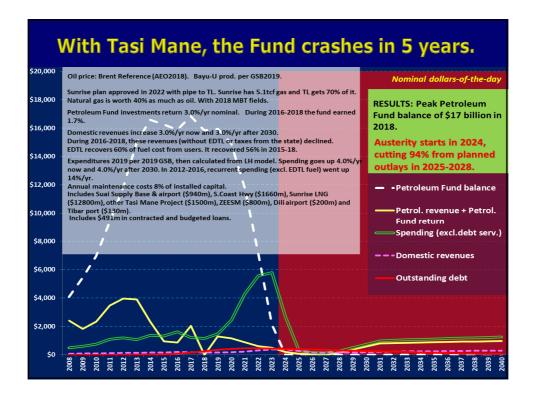
- Ten months ago, Timor-Leste agreed to pay ConocoPhillips and Shell \$650 million for their shares of participation in the Greater Sunrise Joint Venture.
- In February, the Minister of Finance informed the Central Bank and Parliament of a new P.F. investment policy, which was then approved by the Council of Ministers. A revised management agreement between the Ministry and the Bank was signed in March.
- On 10 April, the P.F. loaned \$650 million to TimorGAP for 18 years at 4.5% interest.
 Six days later TimorGAP paid the money to the companies.
- Timor-Leste now owns 57% of Sunrise, and has to come up with 57% of the offshore, in-field capital costs and 100% of the on-shore costs. It may earn revenues in the future.



Problems with the Tasi Mane project

- It prolongs TL's dependency on oil and gas.
- Dubious concepts and planning; it is unlikely to provide a reasonable return on investment.
- It neglects sustainable development (agriculture, tourism, small industries etc.), exemplifying the obsession with oil.
- It requires \$10-\$20 billion in capital investment, which traditional financers (WB, ADB, JICA) are unwilling to lend.
- Nearly all the money spent will go to foreign companies, providing hardly any local livelihoods or subcontracts. The petroleum industry creates fewer jobs than any alternative.
- It will create social conflict, take up land, displace people, worsen health and degrade and endanger the environment.
- Cost projections leave out 90% of investment obligations.

The Government has made many unrealistic promises about revenues, profit-sharing, jobs and other benefits.



Many challenges lie ahead.

- Accessing and analyzing public information
 Leaders, public servants, journalists, civil society and citizens need to
 use available data to support evidence-based policies.
- Resisting the temptation to overspend
- Ensuring that children, rural poor, women and other vulnerable people's rights are respected
- Preventing lenders and oil companies from robbing the people
- Making the national oil company transparent, accountable and responsive to public needs
- Developing a diversified, sustainable economy

Current context and developments

- Very little future oil income. Kitan has finished and Bayu-Undan is 95% depleted. The Maritime Boundary Treaty will help a little, but Sunrise will probably provide less annual income than Bayu-Undan did.
- TL's population, expectations, maintenance and salaries keep going up.
- U.S. and global financial markets are volatile and uncertain.
- About 5% of the Petroleum Fund is no longer liquid or tradeable.
- No serious, comprehensive, unbiased public analysis has evaluated the financial, economic, social and environmental costs, benefits and risks of the Sunrise project to Timor-Leste's people, or the alternatives.
- Timor-Leste can force Sunrise gas to be liquefied in Beaçu, but will have to come up with \$10-\$20 billion in capital costs and find the expertise to design, build, manage and operate this complex project for the next 30 years. The money and attention given to it reduces the likelihood of more sustainable economic development options.
- Renewable energy is getting cheaper, and growing awareness of the climate emergency will make fossil fuels less valuable in the future.

The "resource curse" remains.

- Unsustainable spending levels
- Denial that the oil and gas will run out soon
- Neglect of human resources and non-oil sectors
- Poor planning
- Different rules for 'petroleum operations'
- Preference for showy mega-projects
- Increasing gap between rich and poor
- Greed, corruption, mismanagement.

Lessons from Timor-Leste's petroleum revenue experience

- A Sovereign Wealth Fund and transparency are not enough to prevent the resource curse.
- It's easy to make rules before oil money pours in, but hard to follow them after it arrives.
- People expected too much from the Fund.
- Politicians can change laws easily.
- The temptation to overspend is very powerful.
- Non-government actors need to be stronger.

Muito obrigado.

You will find more and updated information at

- La'o Hamutuk's website http://www.laohamutuk.org
- La'o Hamutuk's blog http://laohamutuk.blogspot.com/

Timor-Leste Institute for Development Monitoring and Analysis

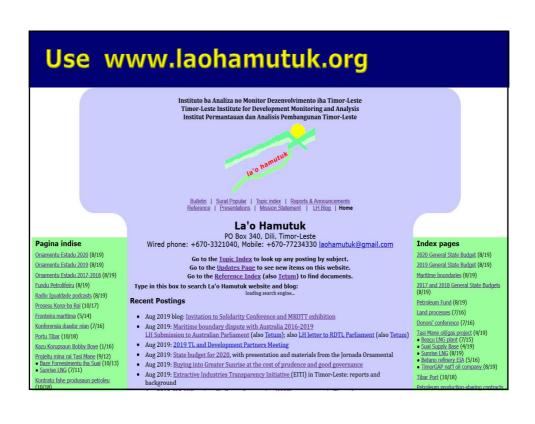
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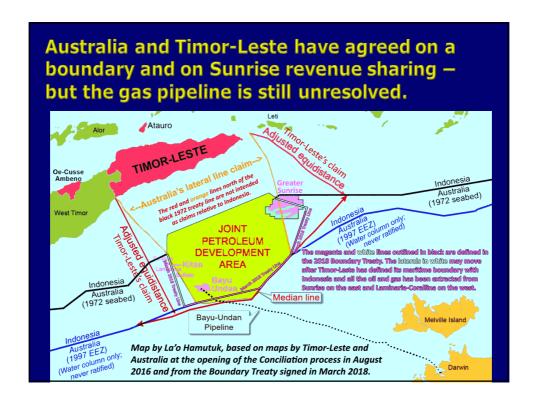
In 2018:	Timor-Leste	Mozambique		
Population	1.3 million, 31% urban	27 mill., 36% urban		
Land area	15,000 km ² 10% arable, 2% irrigated	800,000 km² 6% arable, 0.1% irrig.		
Land borders	250 km	4,800 km		
Coastline	700 km	2,500 km		
2017 total GDP/capita (PPP)	\$9.2 bn \$7,400 pc	\$37.1 bn \$1,300 pc		
State revenues	\$0.2b	\$3.4b		
State expenditures	\$1.1b	\$4.1b		
Foreign debt	\$0.4b	\$11b		
All exports Non-petrol. exports	\$3.0b \$.02b	\$5.4b \$3.0b		
Imports	\$1.1b	\$6.2b		

2018 UNDP Human Development Report Data (most from 2016) Mozambique **Timor-Leste** 180 (.437) HDI rank out of 189 (and index) 132 (.625) **Life expectancy (years) 59** 69 3.5 4.5 Mean years of schooling Gross National Income (GNI) p.c. PPP \$1,093 \$6,846 Median age 17 54 29 **Gini coefficient (inequality)** .904 .855 **Gender Development Index 50** Child mortality (per 1,000) **71** Malnutrition (under 5 stunting) 43% **50%** People in multidimensional poverty **72%** 46%

People in severe multidimen. poverty

16%

49%



But we don't have very much oil.							
	Timor- Leste (70% Sunrise)	TL without Sunrise	Australia	Brunei			
Proved oil and gas reserves per person at end of 2018	653 barrels	42 barrels	744 barrels+ (730 without Sunrise)	6,360 barrels			
How long reserves will last at 2018 production rates	22 years	1.4 years	20 years+	23 years			

TL has lived through bad examples

- > Inefficient Portuguese bureaucracy; corrupt and violent Indonesian occupation
- History of confusing government services with personal favors (corruption, patronage, nurturing local contractors)
- UN missions focused on short-term fixes, with inexperienced and unqualified "experts"
- Donors and advisors promote private-industry, "free trade" economic model
- > The UN, WB, ADB and IMF are not transparent or accountable

Limited checks and balances

- > Weak mechanisms to control corruption
- Political parties are weak and inexperienced, few alternatives or compromises offered
- > Media don't do independent research or question officials
- > Civil society has limited education and experience

Challenges from the past (1)

Post-colonial

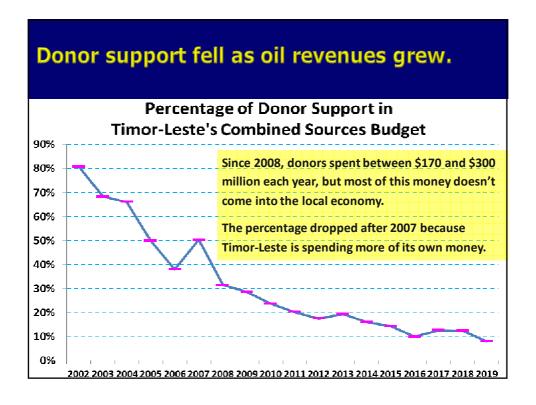
- Language controversy
- Land ownership in chaos
- Illiteracy
- Underdevelopment
- People never lived under rule of law
- Never had power to make decisions for ourselves
- "To Resist is to Win" lobbying and persuasion useless
- Internalized Portuguese and Indonesian traditions
- Bureaucracy, corruption, "entitlement," military companies
- Incorporating returned exiles, collaborators
- Public officials all just learning their jobs
- Skilled people gone: education, health, governance
- Getting neighboring countries to respect sovereignty

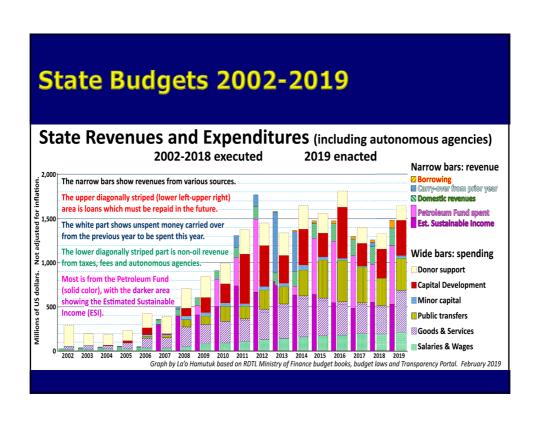
Challenges from the past (2)

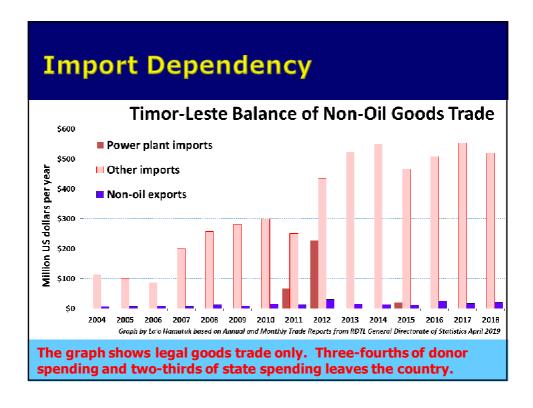
- Post-conflict
 - Pandemic Post-Traumatic Stress Disorder
 - Infrastructure and property destroyed
 - No experience of predictability or long-term planning
 - Poverty
 - High birth rate
 - Domestic violence
 - Respecting veterans; dealing with collaborators
 - Police and military come from different sides.
 - Leading in peacetime requires a different skill set.
 - Differences of opinion are personalized. Loyalty and betrayal paramount; long memories

Women face even more challenges

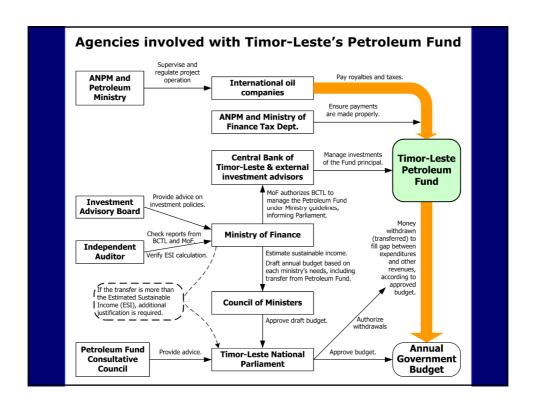
- Domination by patriarchal and political systems
- Responsible for household: water, fuel, food.
- Barlaki (Bride-price)
- Colonial and Church traditions
- Domestic violence
- Many children in each family
- 2012 election law: 1/3 of new MPs are women







Public consultation & deliberations							
Legislation	When	Days	Consultation	Parliament			
Petroleum Fund Law no. 11/2005	2004-5	304	Three rounds of hearings nationwide, 25 submissions	Unanimous passage after two months of hearings and debate			
Petroleum Activities Law no. 9/2005	2004-5	335	Many workshops, one round of hearings, nine submissions	Pending in PN for seven months, no hearings before enactment			
Revisions to Petroleum Fund Law	2010-11	457	Many workshops, two hearings, four submissions	Discussed for two weeks, passed with few changes			
\$70m extraordinary transfer from PF	May 2018	0	No legislative process, probably illegal	Not submitted for approval			
\$140m extraordinary transfer from PF	July 2018	10	None. LH made submission to rumored broad draft, which was replaced by a one-time transfer	One-off transfer approved			
Revisions to Petroleum Activities Law	Oct-Nov 2018		Secret draft. Brief Parliamentary hearing on preliminary version	Major addition just before final vote. Vetoed, overridden, challenged in court. Retroactive			



2011: TL's Transparency Pillars

- 1. Best practice Petroleum Fund and revenue management
- 2. EITI + PWYP, global standards
- 3. Transparency portal
- Budget Execution
 - Procurement
 - Foreign Assistance
 - > Government results
- 4. Broadcast Parliamentary budget debates
- 5. Publish Council of Ministers decisions

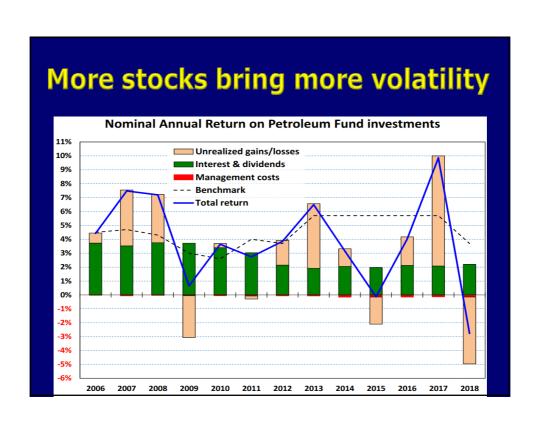
These are Government promises. Practice is not consistent.

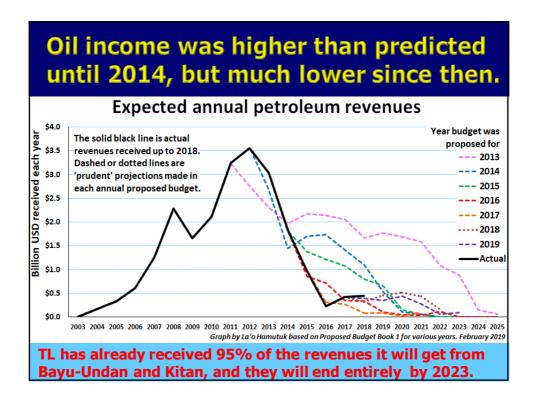


We find information in many places.

- √ Transparency portal
- **✓** Central Bank Petroleum Fund Reports
- ✓ ANPM, IAB and MoF reports on Petroleum production and revenue management
- ✓ Budget documents & execution reports
- **✓ EITI reports**
- **✓ IMF, World Bank, ADB and oil company reports**
- ✓ Budget hearings and debates
- ✓ Unofficial sources and leaks

But the National Oil Company TimorGAP is less transparent and accountable.





What will Tasi Mane really cost? This estimates capital expenditures only, not operational costs. Most have never appeared in state budget forecasts.								
Money spent, budgeted and required for the Tasi Mane project (millions of USD)								
Component	Location	Status	Spent through 2018	Budgeted 2019	Budgeted 2020-2023	Estimated total capital cost	Percent budgeted	
Airport	Suai	Constructed	70	10	3	90	92%	
Supply base	Suai	Tender pending	6	10	668	850	80%	
Highway	Suai- Fatukai	Mostly built	267	50	8	340	96%	
Highway	Fatukai- Beaçu	Not started	3	-	-	1,320	0%	
Airport	Viqueque	Not started	-	-	-	60	0%	
Oil refinery & pipelines	Betano	Pending design	3	-	-	1,500	0%	
Gas pipeline, LNG plant & port	Sunrise- Beaçu	Pending design, seeking financing	12	-	-	6,000	0%	
57% share of Greater Sunrise Joint Venture	Offshore	Borrowed directly from the Petroleum Fund	-	650	-	650	100%	
57% of Sunrise upstream capital expenditure	Offshore	Pending design, seeking financing	-	-	-	6,840	0%	
Administrative and other costs	Dili	Ongoing	49	12	50	400	28%	
TOTAL			410	732	729	18,050	10%	

